FINANCIAL STATEMENTS With Independent Auditor's Report

FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

TABLE OF CONTENTS

INDEPENDENT AUDITOR'S REPORT	2 - 3
STATEMENTS OF FINANCIAL POSITION	
December 31, 2022 and 2021	4
STATEMENTS OF ACTIVITIES	
Years ended December 31, 2022 and 2021	5
STATEMENTS OF FUNCTIONAL EXPENSES	
Years ended December 31, 2022 and 2021	6
STATEMENTS OF CASH FLOWS	
Years ended December 31, 2022 and 2021	7
NOTES TO FINANCIAL STATEMENTS	8 - 15



INDEPENDENT AUDITOR'S REPORT

Board of Directors KidVantage Issaquah, Washington

Opinion

We have audited the accompanying financial statements of KidVantage (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KidVantage as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of KidVantage and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about KidVantage's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

Auditors' Responsibilities for the Audit of the Financial Statements

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of KidVantage's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about KidVantage's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matter - Prior Period Financial Statements

The financial statements of KidVantage as of and for the year ended December 31, 2021, were audited by Jones & Associates, whose partners and professional staff joined Jacobson Jarvis & Co PLLC as of September 1, 2022, and has subsequently ceased operations. Jones & Associates PLLC expressed an unmodified opinion on those statements in their report dated August 2, 2022.

Jacobon Jamis & Co, PLLC

Jacobson Jarvis & Co, PLLC Seattle, Washington July 25, 2023



STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2022 AND 2021

ASSETS

		<u>2022</u>	<u>2021</u>
Current Assets			
Cash	2	\$ 789,556	\$ 833,760
Government grants receivable		83,838	99,050
Prepaids and deposits		71,832	28,332
Inventory for distribution	-	1,860,872	1,951,036
Т	otal Current Assets	2,806,098	2,912,178
Investments		919,756	725,835
Right of use assets		605,264	-
Property and equipment, net	-	222,751	160,073
	=	\$ 4,553,869	\$ 3,798,086

LIABILITIES AND NET ASSETS

Current Liabilities				
Accounts payable	\$	60,220	\$	20,341
Accrued payroll liabilities		31,116		23,021
Operating lease liabilities		181,580		
Total Current Liabilities		272,916		43,362
Operating lease liabilities, net of current		422,884		
Total Liabilities		695,800		43,362
Net Assets				
Without donor restrictions - undesignated	/	2,937,074	3	,001,556
Without donor restrictions - Board designated		801,347		641,785
		3,738,421	3	,643,341
With donor restrictions		119,648		111,383
Total Net Assets		3,858,069	3	,754,724
	\$ 4	4,553,869	\$ 3	,798,086

STATEMENTS OF ACTIVITIES

		20	22		2021						
	Without Donor Restrictions				Without Donc	or Restrictions					
	Board		With Donor			Board	With Donor				
	Undesignated	Designated	Restrictions	Total	Undesignated	Designated	Restrictions	Total			
Public Support											
Contributions	\$ 1,028,240	\$ -	\$ 107,648	\$ 1,135,888	\$ 1,012,379	\$ -	\$ 101,298	\$ 1,113,677			
Special events, net	374,150	-	-	374,150	247,409	-	-	247,409			
Government grants	887,731	-	-	887,731	520,689	-	-	520,689			
Donated use of space and other goods	175,643	-	-	175,643	127,420	-	-	127,420			
Investment return	(6,131)	-	-	(6,131)	15,099	-	-	15,099			
Other revenue	2,110			2,110	2,256			2,256			
	2,461,743	-	107,648	2,569,391	1,925,252	-	101,298	2,026,550			
Net assets released from restrictions	99,383	_	(99,383)	_	165,160	_	(165,160)	_			
Transfers of board designated funds	(159,562)	159,562	-	-	(223,785)	223,785	-	-			
Total support and revenue	2,401,564	159,562	8,265	2,569,391	1,866,627	223,785	(63,862)	2,026,550			
Expenses											
Program services	848,242	-	-	848,242	700,929	-	-	700,929			
Management and general	260,009	-	-	260,009	222,002	-	-	222,002			
Fundraising	556,283			556,283	444,290			444,290			
Total Expenses	1,664,534			1,664,534	1,367,221	<u>-</u>	<u>-</u>	1,367,221			
Change in Net Assets Before Products For Kids Revenue and Expense	737,030	159,562	8,265	904,857	499,406	223,785	(63,862)	659,329			
Products for Kids Revenue and Expense											
Contributions, in-kind products for kids	5,288,588	-	-	5,288,588	3,981,507	-	-	3,981,507			
Distributions, products for kids	(6,090,100)			(6,090,100)	(3,695,388)			(3,695,388)			
Net products for kids	(801,512)			(801,512)	286,119	<u>-</u>		286,119			
Total Change in Net Assets	(64,482)	159,562	8,265	103,345	785,525	223,785	(63,862)	945,448			
Net Assets - Beginning of Year	3,001,556	641,785	111,383	3,754,726	2,216,031	418,000	175,245	2,809,276			
Net Asset - End of Year	\$ 2,937,074	<u>\$ 801,347</u>	<u>\$ 119,648</u>	\$ 3,858,071	\$ 3,001,556	<u>\$ 641,785</u>	<u>\$ 111,383</u>	\$ 3,754,724			

STATEMENTS OF FUNCTIONAL EXPENSES

		20	22			20	21	
		Management]	Management		
	Program	and			Program	and		
	Services	<u>General</u>	<u>Fundraising</u>	<u>Total</u>	<u>Services</u>	<u>General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries and wages	\$ 375,735	\$ 151,163	\$ 320,205	\$ 847,103	\$ 319,266 \$	\$ 128,040	\$ 275,336	\$ 722,642
Payroll taxes	38,497	21,630	37,892	98,019	37,970	15,228	32,745	85,943
	414,232	172,793	358,097	945,122	357,236	143,268	308,081	808,585
Occupancy	178,899	13,621	27,263	219,783	234,341	15,200	28,077	277,618
Lease amortization	117,136	8,785	20,499	146,420	-	-	-	-
Events	-	-	101,344	101,344	-	-	33,992	33,992
Professional services	52,607	31,745	8,911	93,263	35,409	31,009	20,153	86,571
Office expense	6,977	9,933	20,070	36,980	3,913	9,221	19,406	32,540
Depreciation	32,435	1,174	1,597	35,206	25,608	1,193	1,694	28,495
Supplies	19,719	4,269	2,564	26,552	12,944	11,486	3,163	27,593
Software	10,190	1,986	4,814	16,990	9,372	2,444	9,943	21,759
Miscellaneous	4,179	7,419	2,741	14,339	8,583	4,311	12,185	25,079
Insurance	4,948	5,815	311	11,074	3,880	3,744	334	7,958
Conferences and travel	6,438	1,600	551	8,589	4,221	126	25	4,372
Publications and events	-	-	7,455	7,455	-	-	7,237	7,237
Equipment	482	869	66	1,417	5,422	-		5,422
Total expenses, excluding products for								
kids distribution	848,242	260,009	556,283	1,664,534	700,929	222,002	444,290	1,367,221
Distributions, products for kids	6,090,100			6,090,100	3,695,388	-		3,695,388
Total Expenses	\$ 6,938,342	\$ 260,009	\$ 556,283	\$ 7,754,634	\$ 4,396,317	\$ 222,002	\$ 444,290	\$ 5,062,609

STATEMENTS OF CASH FLOWS

		<u>2022</u>		<u>2021</u>
Cash Flows from Operating Activities				
Cash received from:				
Donors	\$	1,525,250	\$	1,413,566
Government agencies		887,731		520,689
Investment		-		15,099
Other revenue		2,110		2,256
Cash paid for:				
Personnel		(937,028)		(308,081)
Services and supplies		(1,230,462)		(1,258,314)
Net Cash Provided by Operating Activities		247,601		385,215
Cash Flows from Investing Activities				
Purchases of investments		(193,921)		(553,027)
Purchases of property and equipment		(97,884)		(11,530)
Net Cash Provided (Used) by Investing Activities	_	(291,805)	_	(564,557)
Changes in Cash and Cash Equivalents		(44,204)		(179,342)
Cash and Cash Equivalents - beginning of year		833,760		1,013,102
Cash and Cash Equivalents - end of year	\$	789,556	\$	833,760

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities – KidVantage (the Organization or KidVantage) is a nonprofit organization headquartered in Issaquah, Washington. KidVantage was previously known as Eastside Baby Corner and formally changed its name to KidVantage in 2022.

KidVantage's mission is to help kids reach their full potential tomorrow by meeting basic needs today. KidVantage keeps kids well-nourished, safe and healthy by providing children's essentials such as diapers, formula, car seats, clothing, safe sleep and home items, school supplies, books and more.

KidVantage strengthens families, builds resiliency in children, reduces inequities, and creates stronger communities through our mission of helping kids reach their full potential tomorrow by meeting basic needs today. The Organization provides concrete assistance at no cost to families who are in difficulty, reducing the distress felt by children, and their parents.

Through partnerships with over 80 health and human service organizations, early learning centers and food banks to get an average of 2,318 unique children each month with what they need to grow, play, learn and thrive. Kids have the stress of living in economic insecurity reduced, their healthy development promoted, and they are better prepared for success in school and life. Partner agencies can concentrate their resources and expertise on supporting families, increasing their opportunities for success. Parents and caregivers have what they need to care for their families.

At KidVantage, members of the community connect with each other while caring for their neighbors. They donate goods, volunteer, or give financial support to make sure kids are getting what they need, when they need it. What KidVantage does seems simple, but the goods families receive relieves stress, reduces financial burdens, and provides the support caregivers need to ensure the safety and well-being of their children.

Basis of Accounting and Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting and report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The Board has designated certain otherwise net assets without donor restrictions as a Board designated operating reserve fund. These funds are approved by the Board to be held for specific purposes and require Board approval to designate for any other purpose.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. There were no perpetually restricted net assets at December 31, 2022 and 2021.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash and cash equivalents. At December 31, 2022 and 2021, cash and cash equivalents consist of checking and savings accounts. At times, cash and cash equivalents may exceed federally insured limits. The Organization has not experienced a loss due to this risk.

Promises to Give

Promises to give are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance or directly to bad debt expense.

Government Grants Receivable

Government grants receivable consist of amounts due from governmental contracts earned. All balances are unsecured and expected to be collected within the next fiscal year. No allowance for uncollectible balances has been established by management based upon the Organization's historical experience in the collection of balances due.

Inventory, Revenue and Expense

Inventory for distribution consists of new and used clothing and equipment for children and babies, and is recognized at estimated fair value. Purchased inventory is used to supplement donated goods inventory and is recorded at the date of purchase.

Investments

The Organization carries investments with readily determinable fair values at their fair values in the statements of financial position. Investment return is included in the accompanying statements of activities

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements

Fair value is defined as the price received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Accounting standards establish a hierarchy for measuring fair value that gives the highest priority to unadjusted quoted prices in active markets (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are as follows:

- Level 1 Unadjusted quoted prices for identical assets or liabilities in active markets.
- Level 2 Quoted prices for similar assets or liabilities in active markets, quoted prices for identical assets or liabilities in inactive markets, or other inputs that can be corroborated by observable market data.
- Level 3 Inputs that are not observable that reflect management's assumptions and estimates.

Fair value measurements apply to the Organization's investments in money market and mutual funds, which are all classified within Level 1 of the fair value hierarchy.

Property and Equipment

Property and equipment is carried at cost. Depreciation is computed using the straight-line method over a period of five to fifteen years. The Organization follows a policy whereby it capitalizes purchases of property and equipment with a value in excess of \$1,000 that provide future benefits over a period longer than one year.

Revenue Recognition

Contributions and special events are recorded as increases in net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. When a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restriction. For conditional contributions and grants with donor restrictions, it is the Organization's policy to recognize restricted conditional contributions in the net assets without donor restrictions class if the restrictions have been met in the same year. Contributions with donor restrictions for the purchase of property and equipment are released from restriction when the property and equipment is placed in service.

Revenue from government grants is recognized based on billings submitted for reimbursement and are subject to audit and retroactive adjustment made by the funding agencies. There were no adjustments resulting from government audits during the years ended December 31, 2022 and 2021. Amounts received in advance are deferred to the applicable period in which the related expenditures are incurred.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

In-Kind Contributions

The Organization receives in-kind contributions of inventory, use of space and services. Donated goods are recorded at fair value when received. Contributions of use of space are recognized on a monthly basis when the lease is a month-to-month lease, and recognized when promised for a long-term lease. Donated services are recognized as revenue and expenses, at fair value, if the services received (i) create or enhance nonfinancial assets or (ii) require specialized skills, are provided by individuals possessing those skills, and would need to be purchased if not provided by donation.

Adoption of Accounting Principle

On January 1, 2022, KidVantage adopted ASU 2016-02, *Lease (Topic 842)*. The standard requires lessees to recognize a right of use asset and lease liability for material lease arrangements. KidVantage used a modified retrospective approach and elected the effective method for implementation. Under the effective method, KidVantage reports leases under the new guidance as of the date of implementation and presents leases under the previous guidance (ASC 840) for comparative purposes.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Payroll and related costs are allocated based on estimates of time and effort spent. Occupancy and related costs are allocated based on percentage of full-time equivalent employees for program and other activities. Other costs are charged directly to the affected programs and supporting services.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization other than a private foundation under Section 509(a)(1).

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE B - LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure use over the next year of the statement of financial position date are as follows at December 31:

	<u>2022</u>	<u>2021</u>
Financial Assets		
Cash and cash equivalents	\$ 789,556	\$ 833,760
Investments	919,756	725,835
Promises to give and government receivables	 83,838	 99,050
Total financial assets	1,793,150	1,658,645
Less those unavailable for general expenditures within one year:		
Restricted by donors with purpose restrictions	(91,180)	(92,606)
Board reserve fund (unavailable without Board approval)	 (801,347)	 (641,785)
Financial assets available for use on general expenditures over		
the next year	\$ 900,623	\$ 924,254

The Organization's financial assets have seasonal variations during the year attributed to the timing of receipts from the major fundraising event. The Organization has an operating reserve that the governing board has dedicated with the objective of setting funds aside to be drawn upon in the event of financial distress or an immediate liquidity need. Distress or a liquidity need could result from events outside the typical life cycle of converting financial assets to cash or settling financial liabilities. In the event of an unanticipated liquidity need, the Organization could also draw upon \$100,000 of an available line of credit.

NOTE C - INVESTMENTS

The following table summarizes the valuation of the Organization's investments in the fair value hierarchy as of December 31, 2022:

	Level 1	Level 2	Level 3	<u>Total</u>
Money market funds	\$ 776,999	\$ -	\$ -	\$ 776,999
Mutual funds:				-
Short-term investments	60,602	-	-	60,602
Small cap	32,690	-	-	32,690
Index	18,553	-	-	18,553
Value	16,930	-	-	16,930
International	8,855	-	-	8,855
Emerging markets	 5,127	 _	 _	 5,127
	\$ 919,756	\$ -	\$ -	\$ 919,756

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE C - INVESTMENTS (Continued)

The following table summarizes the valuation of the Organization's investments in the fair value hierarchy as of December 31, 2021:

	Level 1	Level 2	Level 3	<u>Total</u>
Money market funds	\$ 564,871	\$ -	\$ -	\$ 564,871
Mutual funds:				-
Short-term investments	64,300	-	-	64,300
Small cap	40,446	-	-	40,446
Index	22,668	-	-	22,668
Value	17,290	-	-	17,290
International	10,025	-	-	10,025
Emerging markets	 6,235	 -	 -	 6,235
	\$ 725,835	\$ _	\$ _	\$ 725,835

NOTE D - PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	<u>2022</u>	<u>2021</u>
Ordering system	\$ 146,621	\$ 146,621
Warehouse improvements	55,345	55,345
Vehicles	111,688	42,489
Furniture and shelving	37,016	27,893
Equipment	 49,935	 30,373
	400,605	302,721
Less accumulated depreciation	 (177,854)	 (142, 648)
	\$ 222,751	\$ 160,073

NOTE E - LINE OF CREDIT

In July 2018, the Organization opened a revolving line of credit with a bank with a maximum borrowing amount of \$100,000. Interest is calculated at a rate of 2.25% over the Wall Street Journal Prime Rate, less a 0.50% preferred rate reduction, resulting in an annual rate of 9.25% and 5% at December 31, 2022 and 2021, respectively. The Organization did not use the line of credit in 2022 or 2021.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE F - IN-KIND CONTRIBUTIONS

In-kind contributions consist of the following for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Inventory	\$ 5,288,588	\$ 3,981,507
Use of Space	118,250	125,635
Other goods	57,393	-
Services		1,785
	\$ 5,464,231	\$ 4,108,927

In-kind contributions were used for program activities. In addition to the recognized in-kind services, the Organization had approximately 3,700 and 2,900 individual volunteers provide roughly 21,500 and 17,000 volunteers hours in 2022 and 2021, respectively. The value of these services is not recorded in the accompanying financial statements as the services do not meet the criteria for recognition under U.S. GAAP. Donated inventory and other goods is valued using market rates for comparable used goods in the region. Donated use of space is valued using comparable market rates for similar commercial warehouse space in the region.

NOTE G - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are donor-restricted for the following purposes at December 31:

	<u>2022</u>	<u>2021</u>
Office remodel	\$ 91,180	\$ 92,606
Specific goods for distribution	27,134	17,443
Equipment	1,334	1,334
* *	\$ 119,648	\$ 111,383

NOTE H - LEASE COMMITMENTS

The Organization has non-cancelable leases for warehouse and office space in Issaquah, Shoreline, Bremerton, and Kent. Expirations on these leases range from December 2023 to May 2027. The Organization received donated office and warehouse space for its Issaquah headquarters and central hub, which is valued at approximately \$118,200 for both the years ended December 31, 2022 and 2021.

Management elected to apply the short-term lease exception under Topic 842, Leases; therefore, leases with an initial term of twelve months or less are not recorded in the statements of financial position. Operating leases are included in right of use assets and lease liabilities in the statements of financial position. Right of use assets represent a right to use an underlying asset for the lease term and operating lease liabilities represent the Organization's obligation to make lease payments arising from the lease.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE H - LEASE COMMITMENTS (Continued)

The discount rate represents the Organization's election of the risk free rate. Nonlease components, such as payments required for common area maintenance, are not included in the lease liability and are expensed as incurred. Operating lease costs under these long-term leases were approximately \$221,000 and \$147,000 for the years ended December 31, 2022 and 2021, respectively.

Supplemental cash flow info	ormation:
-----------------------------	-----------

Weighted-average remaining lease term	4.1 years
Weighted-average discount rate	2%

Maturity of lease liabilities are as follows for the years ending December 31:

2023	\$ 181,580
2024	141,685
2025	118,400
2026	114,229
2027	 48,570
	\$ 604,464

NOTE I - CONDITIONAL GRANTS

Prior to December 31, 2022, the Organization received notice of two multi-year grants totaling \$761,641, of which \$22,598 was recognized in the year ended December 31, 2021 and \$427,108 was recognized in the year ended December 31, 2022. The remainder of the total grant amount will be received in future years contingent on the Organization's completion of terms and conditions set forth in the grant agreements. As the \$311,935 remainder represents a conditional promise to give, this portion of the award will not be recognized as revenue until the grantor conditions are met.

NOTE J - CONCENTRATIONS

At December 31, 2021, 55% of government grants receivable was due from two separate government entities. There was no similar concentration for the tear ended December 31, 2022.

NOTE K - SUBSEQUENT EVENTS

Management has evaluated events occurring subsequent to December 31, 2022 through July 25, 2023, which is the date the financial statements were available to be issued and has recognized in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at December 31, 2022, including the estimates inherent in the processing of financial statements.